



Ken's Service Center
7104 Minstrel Way
Columbia, MD 21045
(410) 720-5305
Fax: (410) 720-6077
Email: KSCTR.com

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Hunter Engineering Company
11250 Hunter Drive
Bridgeton, MO 63044-2391

Dear Hunter:

I am writing to tell you what a great tool Smartweight is for my company. I own three Goodyear Gemini stores in Maryland.

My Hunter Rep stopped by and told me about Smartweight when it first came out. He suggested I try it at one of my stores to see if Smartweight would work for me and I took him up on it. After using it for 3 months, I can definitely see it is a positive for wheel balancing. The ease of operation allows for time savings and monetary savings as well. When I check the "Weight Savings" feature on the GSP9700, I am saving overall about 35.2% in weights.

As a result of this positive experience, my next move is to upgrade all my GSP balancers to Smartweight. Thank you, Hunter, for one more outstanding feature that makes our lives out here in the field easier while also saving time and money.

Sincerely,

Bart Cavin

GOODYEAR
#1 in Tires

GSP9700 SERVICE MODE

Weight Savings

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Clip-Clip						
Spins:	24	105	4	0	0	133
Non-SmartWt	30.75	204.25	9.00	0.00	0.00	244.00oz
SmartWt	17.75	138.50	8.00	0.00	0.00	164.25oz
Savings:	13.00	65.75	1.00	0.00	0.00	79.75oz
	42.3 %	32.2 %	11.1 %	0.0 %	0.0 %	32.7 %
1 wt req'd:	21	50	2	0	0	73
no wts req'd:	1	8	0	0	0	9

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Clip-Tape						
Spins:	0	15	0	0	0	15
Non-SmartWt	0.00	48.25	0.00	0.00	0.00	48.25oz
SmartWt	0.00	26.25	0.00	0.00	0.00	26.25oz
Savings:	0.00	22.00	0.00	0.00	0.00	22.00oz
	0.0 %	45.6 %	0.0 %	0.0 %	0.0 %	45.6 %
1 wt req'd:	0	7	0	0	0	7
no wts req'd:	0	2	0	0	0	2

	«-14"	15"->17"	18"->20"	21"->23"	24"->»	Total
Tape-Tape						
Spins:	0	5	2	0	0	7
Non-SmartWt	0.00	6.75	3.25	0.00	0.00	10.00oz
SmartWt	0.00	3.25	2.00	0.00	0.00	5.25oz
Savings:	0.00	3.50	1.25	0.00	0.00	4.75oz
	0.0 %	51.9 %	38.5 %	0.0 %	0.0 %	47.5 %
1 wt req'd:	0	4	1	0	0	5
no wts req'd:	0	0	0	0	0	0

Large Assemblies
Normal Assemblies
Non-SmartWeight
Weights Blind 0.30oz

Smart Weight™
 Shake Force Limit 0.58oz
 0.30oz
 Shimmy Force Limit 1.50oz
 0.75oz
 WeightSaver™ 75 %
 Residual Goal
 Spins @ above settings 155

Totals	
Spins:	155
Non-SmartWt	302.25oz
SmartWt	195.75oz
Savings:	106.50oz
	35.2 %
1 wt req'd:	85
no wts req'd:	11

Print
Screen

Clear
Data